

PROVIDER NEWS



A newsletter for Highmark Blue Shield of Northeastern New York (Highmark BSNEY) network providers

Issue 3, March 2023

NEW VIDEO SERIES ON VALUE-BASED CARE

**Collaborating with
Providers on Better
Patient Outcomes**



Highmark has launched a new Population Health University video series called Value-Based Care (VBC) 101, which provides an overview of our VBC methodology, programs, and successes.

“Our intent is to equip clinicians and our members with tools and resources to improve health,” said Karen Hanlon, Executive Vice President and Chief Operating Officer at Highmark Health. “Throughout this series, you’ll see examples of the value-based program success achieved with our partners in primary care, specialists, facility, and skilled care.”

The five-part video series features Highmark leaders discussing the following topics:

I. Focus on Provider Collaboration

- **Karen Hanlon** – Executive Vice President and Chief Operating Officer, Highmark Health
- **Margaret Haney** – Vice President of Strategic Integration, Highmark Health

II. More Effective and Meaningful Value-Based Care

- **Derek Goldin** – Senior Vice President, Provider Transformation, Highmark Health
- **Dr. Bridgette Wiefeling** – Senior Vice President, Clinical Transformation Leader, Highmark Health

III. Coordination of Care in Measurable Improvements (Panel Discussion)

Moderator:

- **Dr. Phil Majewski** – Senior Medical Director, Population Health Pharmacy & Quality Enablement, Highmark Health

Panelists:

- **Dr. Jackie Holder** – Clinical Transformation Physician Executive, Highmark Health
- **Dr. Chris Wheelock** – Clinical Transformation Physician Executive, Highmark Health
- **Mike Samczak** – Director, Value-Based Clinical Performance & Development, Highmark Health
- **Kim Mehta** – Director, Population Health Pharmacy & Quality Enablement, Highmark Health


IV. Social Determinants of Health

- **Deb Donovan** – Vice President, Social Determinants of Health Strategy & Operations, Highmark Health

V. The Future of Value-Based Care


- **Mike Bennett** – Executive Vice President, Chief Strategy & Transformation Officer, Highmark Health

CME Credits

You can earn Continuing Medical Education (CME) credits for completing all or part of the module for the VBC video series. To learn more, go [here](#) .

The Connection to Living Health



VBC plays an essential role in Highmark's [Living Health](#)  model and health care transformation by aiming to lower costs for our members while delivering faster, aligned, and proactive care through more coordinated efforts between the payor and the provider.

“Our strategy emphasizes shared accountability for patient outcomes and expenses with our network providers,” said Margaret Haney, Vice President of Strategic Integration. “We are equally committed to collaborating with physicians and hospitals across Highmark’s footprint to help all providers thrive in value-based care.”

By watching the VBC 101 series, you’ll learn more about our Living Health model, the tools and resources that Highmark has to offer to assist you in this transformation, and thoughts for the future for value-based care.

How to Watch

To view the video series, visit the Provider Resource Center (PRC). Select **EDUCATION/MANUALS** from the left menu and click **Population Health University**. Once on that page, choose **Value-Based Care 101**.



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Evaluation and Management Coding Changes



In alignment with the Office and Outpatient Evaluation and Management (E/M) Coding Guidelines changes that were effective **January 1, 2021**, the following code sets were revised **January 1, 2023**:


- **Non-Office E/M codes** (99221–99223, 99231–99239)
- **Consultation codes** (99242–99245, 99252–99255)*
- **Emergency Department codes** (99281–99285)
- **Nursing Facility Service codes** (99304–99310, 99315, 99316)
- **Home or Residence Service codes** (99341, 99342, 99344, 99345, 99347–99350)

*Please refer to [Reimbursement Policy RP-063](#)  for additional information related to Consultation Services.

Time or Medical Decision Making

Except for Emergency Department codes (99281–99285), providers may choose the appropriate E/M level of care based on either Time or Medical Decision Making (MDM). Emergency Department codes (99281–99285) use only MDM to determine level of care.

Documentation Guidelines

Please see the [Documentation Guidelines for E/M Services 2023](#)  for additional details on how to correctly report these services. To access the 2023 Documentation Guidelines – as well as 2023 Auditor’s Scoring Worksheets and a revised list of frequently asked questions – visit the Provider Resource Center (PRC).

Once there, select **CLAIMS, PAYMENT & REIMBURSEMENT** from the left menu, click **Documentation Guidelines For Evaluation And Management Services**, and then go to **2023 RESOURCE LINKS** on that page.



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POPULATION HEALTH MANAGEMENT – HELPING MEMBERS ACHIEVE BETTER HEALTH



Population Health Management (PHM) involves identifying and helping individuals achieve the highest quality of life possible. Health is influenced by behavioral, medical, psychological, genetic, social, environmental, financial, cultural, and developmental factors.

To improve the **quadruple aim** (better health care, better patient experience, lower health care costs, and higher clinician satisfaction), it is necessary to perform regular population assessment framework that includes measurement, monitoring, analysis, and interpretation about the health status of populations and subpopulations, including the social determinants of health.

Optimizing Care

Highmark Blue Shield of Northeastern New York (BSNENY) PHM services are offered to members as part of the health insurance plan.

PHM is a collection of clinically supervised interventions implemented for populations defined by a health care need or condition that help patients and caregivers optimize care, prevent future complications, and maximize opportunities for wellness at all points along a member's personal health care journey.

Who Can Benefit from PHM?

The programs use clinical, utilization, and predictive modeling indicators to help identify members who could benefit from PHM. Indicators include, but are not limited to, the following:

- High-risk diagnoses
- Complex disease processes (including HIV)
- Catastrophic medical events
- High-cost cases
- Quality of care
- Situational and discharge planning needs
- Psycho-social issues
- Financial issues
- Complex care coordination needs
- Multiple admissions and readmissions
- Multiple ED visits and lack of care coordination
- Medication adherence issues
- Health risk assessment screening



These programs focus on whole person health – addressing medical, behavioral, emotional, and economic needs. Through outreach and education, patients receive help implementing care plans and goals, and have access to behavioral health and social services support through community partnerships.

If you feel a patient would benefit from Population Health Management, please call us at **877-878-8785**, option 2.



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CHRONIC CONDITIONS:

USE CODE 99499 FOR ADDITIONAL DIAGNOSIS CODES



Highmark Blue Shield of Northeastern New York (BSNENY) is aligning with the Centers for Medicare and Medicaid Services (CMS) guidelines, which only accept the use of **Current Procedural Terminology (CPT) code 99499** for additional diagnosis codes for risk adjustment. Please use CPT code 99499 instead of 99080 to accurately capture a patient's active chronic condition(s).

It is important that you document all active chronic conditions and submit the diagnosis codes on a claim at least once per calendar year. The additional codes provide a more accurate picture of the member's health.

Instructions for Submitting

1. Submit the first claim using an applicable visit CPT code(s).
 - **NOTE:** A claim only requires one line with an eligible procedure code for the entire claim and all its diagnosis codes to be deemed eligible for risk adjustment.
2. If there are more than 12 diagnoses, submit a second claim using CPT code 99499 and bill a \$0 charge on the additional claim. Include the additional diagnosis codes that went beyond the maximum codes allowed from original claim on this new claim.


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Free Coding Webinar on Cardiac Conditions

[“Cardiac Conditions”](#)  will be the topic for the Coding and Quality Knowledge College webinar on **Wednesday, April 12, 2023, at 12:15 p.m.** The college presents quarterly webinars aimed at providing education on the proper coding of medical diagnoses, along with the associated quality measurements that impact documentation.




For the summer and fall webinars, the following topics will be presented:

- **Depressive Disorders – July 12**
- **Cancer – October 11**



Continuing Medical Education (CME) Credits

Attendees are eligible to receive 0.5 CME credit. Preregistration is required and an Allegheny Health Network (AHN) CME account is needed to receive credit.

You can learn more about the Coding and Quality Knowledge College on the Provider Resource Center via [NaviNet](#)  by:

- Choosing **Resource Center** from the left menu

- You will be redirected to the Provider Resource Center (PRC)
- Selecting **EDUCATION/MANUALS** from the left menu on the PRC
- Clicking **Coding Education/HCC University**

Once there, you can find instructions to create an [AHN CME account](#) , register for the next class, or view past coding webinars. To register for the April 12 webinar on Cardiac Conditions, go [here](#) .



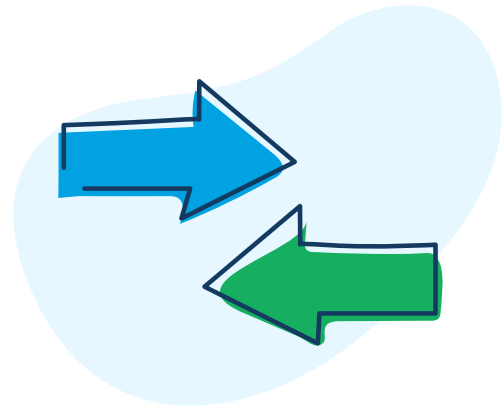
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New and Updated Reimbursement Policies



Highmark regularly issues new or updated reimbursement policies. Keep an eye on the Provider Resource Center (PRC) homepage for Special Bulletins announcing upcoming policy changes and the Reimbursement Policy page for specific policy updates.

Since the last issue of *Provider News*, there have been no new reimbursement policy updates. However, we want to remind you of upcoming changes that were announced in the February 2023 issue.


Below are those upcoming Reimbursement Policy (RP) Changes:

May 29

RP-003 [Convenience Kits, Drug and Biological Wastage](#)

Policy is being updated regarding the use of JZ and JW modifier, as well as skin substitute wastage documentation.

RP-019N Drugs and Biologicals

The policy is being updated with direction on the New York market's reimbursement of Drugs and Biologicals. This tiered reimbursement structure has been in place for many years, and it is being documented in a policy for provider consumption. To access, log into [NaviNet](#)  and select Resource Center from the left menu. Once redirected to the Provider Resource Center,

choose **CLAIMS, PAYMENT & REIMBURSEMENT** from the left menu then **Reimbursement Policy**.


RP-041 [Services Not Separately Reimbursed](#) 

This policy is being updated for Commercial products to add codes 38204, 90889, 92605, 92606, 92618, 93740, and R0076. These codes will be considered not separately reimbursed and rejected as non-billable to the member.

RP-057 [Evaluation and Management Services](#) 

The policy is being updated to align with recent changes to Centers for Medicare and Medicaid Services (CMS) guidance for selecting the level of a reported Evaluation and Management (E/M) service and the eligibility for E/M reimbursement based on the fulfillment of the required criteria. As of January 1, 2023, all Evaluation and Management services are now selected and scored based on medical decision-making (MDM) or time.

NEW: RP-075 [Appropriate Use Criteria for Advanced Diagnostic Imaging](#) 

Highmark has created RP-075 to provide direction to practitioners on how to successfully increase the rate of advanced diagnostic imaging services based on Appropriate Use Criteria. For more information about this RP, click to read the [Special Bulletin](#) .

June 1

RP-037 [Emergency Evaluation and Management Coding Guidelines](#) 

Policy is being updated to provide direction on the Plan's analysis of evaluation and management codes for accuracy.



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IMPORTANT HIGHMARK REMINDERS



Appropriate Utilization Decision Making

Highmark makes utilization review decisions based only on the necessity and appropriateness of care, service, and the existence of coverage. In addition, Highmark does not reward practitioners, providers, Highmark employees, or other individuals conducting utilization review for issuing denials of coverage or service, nor does the company provide any financial incentives to utilization review decision-makers to encourage denials of coverage.

Request for Criteria

Highmark uses resources such as nationally recognized clinical review criteria, medical policy, and Medicare guidelines in determining whether a requested procedure, therapy, medication, or piece of equipment meets the requirements of medical necessity and appropriateness. This is done to ensure the delivery of consistent and medically appropriate health care for our members.

If a Primary Care Physician (PCP) or specialist requests a service that a clinician in Utilization Management is unable to approve based on criteria/guidelines, the clinician

will refer the request to a Highmark Physician Reviewer. A Highmark Physician Reviewer may contact the PCP or specialist to discuss the request or to obtain additional clinical information.

A decision is made after all the clinical information has been reviewed.

At any time, the PCP or specialist may request a copy of the criteria/guidelines used in making medical/surgical decisions by calling Highmark at **800-421-4744**. To request a copy of the criteria/guidelines used in making behavioral health decisions, call **800-258-9808**.


Patient Notification of Approvals, Denials

All network providers are expected to notify their patients who are Highmark members of both approval and denial-of-coverage decisions as soon as possible upon their office receiving notification of the decision from Highmark or a delegated entity of Highmark.

Member Rights and Responsibilities

Our members have certain rights and responsibilities that are a vital part of membership with a managed care or PPO plan. These rights and responsibilities are included in the member handbooks and are reviewed annually in the member newsletter.

We also make them available online for our network providers to help you maintain awareness and support your relationship with your patients who are Highmark members.

To review members' rights and responsibilities, review Chapter 1, Unit 5 of the [Highmark Provider Manual](#) . A paper copy of the Member Rights and Responsibilities is available upon request.

Peer-to-Peer Conversations: Availability of Physicians, Behavioral Health Practitioners, and Pharmacist Reviewers*

Highmark provides you with an opportunity to discuss utilization review denial decisions with a clinical peer reviewer following notification of a denial determination. Clinical peer reviewers are licensed and board-certified physicians, licensed behavioral health care practitioners, and licensed pharmacists who are available to discuss review determinations during normal business hours.

Your call will be connected directly to the peer reviewer involved in the initial review determination if he or she is available. If the original peer reviewer isn't available when you

call, another clinical peer will be made available to discuss the denial determination within one business day of your request. To request a peer-to-peer conversation, you may call the appropriate number listed in the chart below.

***IMPORTANT NOTE: The peer-to-peer review process is no longer available for Medicare Advantage members. See Chapter 5, Units 3 and 5 of the [Highmark Provider Manual](#) for details.**

Practitioner/Ordering Provider	UM Issue	Telephone Number
Practitioners	Medical/Surgical UM Decisions	866-634-6468
Behavioral Health Providers	Behavioral Health	866-634-6468
Pharmacists	Pharmacy Services	Telephone number identified on determination letter
Practitioners	Advanced Radiology Imaging	Telephone number identified on determination letter
Practitioners	Radiation Therapy	Telephone number identified on determination letter
Practitioners	Physical Medicine	Telephone number identified on determination letter

Provider Accessibility Expectations

To stay healthy, our members must be able to see their physicians when needed. Highmark has set forth specific time frame standards in which network providers should respond to member needs based on symptoms.

Physicians are encouraged to see members with scheduled appointments within 15 minutes of their scheduled appointment time. A reasonable attempt should be made to notify members of delays.

More specific information on Highmark’s time frame requirements is available in Chapter 1, Unit 4 of the [Highmark Provider Manual](#).




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Quarterly Formulary Updates

View the [January 2023 updates](#)  to Highmark's prescription drug formularies and related pharmaceutical management procedures on the Formulary Updates page on the **Provider Resource Center (PRC)**. From the left menu, select **PHARMACY PROGRAM/FORMULARIES** and then **Formulary Updates**.



Pharmaceutical Management Procedures


To learn more about how to use these procedures, go to the **PHARMACY PROGRAM/FORMULARIES** section on the PRC. Click on **Pharmacy Information** from the sidebar and then **Pharmaceutical Management** from the list on the right.

This section includes information on:

- Exception requests
- The process for generic substitutions
- Explanations of limits/quotas, therapeutic interchange, and step-therapy protocols


Federal Employee Program (FEP) Drug Formularies and Pharmaceutical Management Procedures

The FEP specific drug formularies are available [online](#) . Providers also may obtain formulary information by calling **866-763-3608** and following the prompts for Pharmacy.

To learn more about the FEP exception request processes for non-formulary drugs, click [here](#) .



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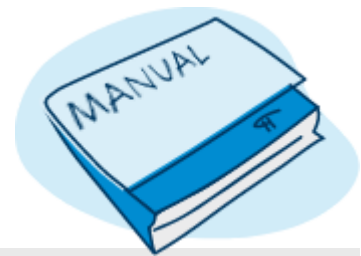
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Staying **Up to Date** With the *Highmark Provider Manual*

Ensure you are regularly reviewing the [Highmark Provider Manual](#)  for our most recent guidance on:

- Participation Rules
- Credentialing/Recertification Criteria and Procedures
- Medical Record Criteria
- Requirements for 24/7 Coverage



Some recent noteworthy changes include:

- **Chapter 2 Unit 3 – Other Government Programs:**
 - Information on CHIP eligibility has been updated to reflect all eligibility forms and questions should be directed to the Department of Human Services instead of Highmark.
- **Chapter 3 Unit 2 – Professional Provider Credentialing:**
 - Information on sanctions has been added throughout this unit.
 - The facility-based practitioner credentialing policy has been updated.
- **Chapter 4 Unit 4 – Ancillary Services, Chapter 5 Unit 1 – Care Management Overview, Chapter 5 Unit 2 – Authorizations, Chapter 5 Unit 3 – Medicare Advantage Procedures:**
 - References to Tivity or WholeHealth Network have been replaced by the company's new name, WholeHealth Living.
- **Chapter 6 Unit 2 – Electronic Claim Submission:**

- The NY address and fax number have been added to Electronic Claim Attachments.
- The New York NAIC Codes/Plan Codes have been updated.





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About This Newsletter

Provider News is a valuable resource for health care providers who participate in our networks. Published monthly on the last Monday of the month*, *Provider News* conveys important product, policy, and administrative information, including billing, claims, and program updates.


The publication also features the latest news, information, tips, and reminders about our products and services, as well as relevant interviews, articles, and stories, for health care professionals who serve Highmark members.

Regular topics include:

- New and Updated Reimbursement Policies
- Authorization Updates
- Staying Up to Date with the Highmark Provider Manual


*When a holiday falls on the last Monday of the month, *Provider News* will be published on the preceding Friday.

Another Valuable Resource

For medical policy and claims administration updates, including coding guidelines and procedure code revisions, please refer to the [Medical Policy Update Newsletter](#) .

You can access both *Provider News* and the Medical Policy Update Newsletter on the Provider Resource Center from the **NEWSLETTERS/NOTICES** link on the sidebar. Email subscriptions are available via the **eSubscribe** button on the PRC taskbar.

Comments/Suggestions Welcome

We want *Provider News* to meet your needs for timely, effective communication. If you have any suggestions, comments, or ideas for articles in future issues, please email the *Provider News* team at ResourceCenter@Highmark.com .



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Legal Information

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Highmark Blue Shield of Northeastern New York (Highmark BSNENY) is a trade name of Highmark Blue Shield of Northeastern New York Inc., an independent licensee of the Blue Cross Blue Shield Association. Blue Shield and the Shield symbol are registered marks, and BlueCard and Blue Distinction are registered trademarks of the Blue Cross and Blue Shield Association, an association of independent Blue Cross and Blue Shield companies. BlueCard, Blue Distinction, Blue Distinction Center, and the Federal Employee Program are registered marks and Blues On Call is a service mark of the Blue Cross and Blue Shield Association.

Information on this website is issued by Highmark BSNENY, which serves 13 counties in northeastern New York.

NaviNet is a registered trademark of NaviNet, Inc., which is an independent company that provides a secure, web-based portal between providers and health care insurance companies.

HEALTHeNET™ is 2019 copyright of WNYHealthNet LLC, All Rights Reserved. Payers participating in HEALTHeNET provide "Other Insurance" information which is member self-reported. The accuracy of this data CANNOT be guaranteed by HEALTHeNET but rather serves as an indicator that there MAY be other insurance coverage for the member. It is your responsibility to verify "Other Insurance" information returned on an eligibility response.

Highmark BSNENY has adopted Highmark Inc. medical policies as its own policies applicable to Highmark BSNENY members who have moved to the "Highmark System" (i.e., *information systems of Highmark Health and/or its subsidiaries/affiliates*). Please note that for providers with Highmark BSNENY members who remain on the BSNENY Legacy System (i.e., have not yet moved to the Highmark System), certain BSNENY Legacy System medical

protocols (found at bsneny.com) shall apply and control until the earlier of such time as such member is no longer on the BSNENY Legacy System or Highmark BSNENY communicates otherwise to you.

Current Procedural Terminology (CPT) is a registered trademark of the American Medical Association. HEDIS and Quality Compass are registered trademarks of the National Committee for Quality Assurance (NCQA). Consumer Assessment of Healthcare Providers and Systems (CAHPS) is a registered trademark of the Agency for Healthcare Research and Quality. CORE is a registered trademark of CAQH. InterQual is a registered trademark of McKesson Health Solutions, LLC.

View the [BENENY Privacy Statement](#).



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QUICK REFERENCE

HIGHMARK PROVIDER SERVICE CENTERS

Please use NaviNet® for all of your routine eligibility, benefit, and claim inquiries.
For non-routine inquiries that require analysis and/or research, contact Highmark's Provider Services.

[What Is My Service Area?](#)

PENNSYLVANIA:

- Western Region: Professional Providers **1-800-547-3627**; Facilities **1-800-242-0514**
Hours of Availability: 8 a.m. to 5 p.m. EST, Monday through Friday
- Central & Northeastern Regions: Professional Providers **1-866-731-8080**; Facilities **1-866-803-3708**
Hours of Availability: 8 a.m. to 5 p.m. EST, Monday through Friday
- Eastern Region **1-800-975-7290**
Hours of Availability: 9 a.m. to 12 noon, 1 p.m. to 4:30 p.m. EST, Monday through Friday.
- Medicare Advantage:
 - Freedom Blue PPO: **1-866-588-6967**
 - Community Blue Medicare HMO: **1-888-234-5374**
 - Community Blue Medicare PPO: **1-866-588-6967**
 - Security Blue HMO (Western Region only): **1-866-517-8585**
- Behavioral Health:
 - Western & Northeastern Regions: **1-800-258-9808**
 - Central & Eastern Regions: **1-800-628-0816**

DELAWARE:

- Highmark Delaware Provider Services: **1-800-346-6262**
Hours of Availability: 8:30 a.m. to 5 p.m. EST, Monday through Friday
- Behavioral Health: **1-800-421-4577**

WEST VIRGINIA:

- Highmark West Virginia Medical: **1-800-543-7822**
- Highmark Senior Solutions Medicare Advantage Freedom Blue PPO: **1-888-459-4020**
Hours of Availability: 8 a.m. to 8 p.m. EST, Monday through Sunday
- Behavioral Health: **1-800-344-5245**

NEW YORK:

- Highmark Blue Cross Blue Shield of Western New York: **1-800-950-0051 or (716) 884-3461**
- Highmark Blue Shield of Northeastern New York: **1-800-444-4552 or (518) 220-5620**
Hours of Availability: 8 a.m. to 8 p.m. EST, Monday through Sunday
- Behavioral Health: **1-844-946-6264**
 - Fax: Behavioral Health Outpatient: **1-822-581-1867**; Behavioral Health Inpatient **1-833-581-1866**

Please listen carefully to the available options to reach the appropriate area for your inquiry.

HIGHMARK CLINICAL SERVICES

NaviNet® is the preferred for authorization requests. Contact Clinical Services for inquiries that cannot be handled via NaviNet.® **Hours of Availability:** Monday-Friday 8:30 a.m.-7 p.m.; Saturday & Sunday 8:30 a.m.-4:30 p.m. for urgent issues.

PENNSYLVANIA:

- Western Region:
 - Medical Services: Professional Providers **1-800-547-3627**; Facilities **1-800-242-0514**
 - Behavioral Health: **1-800-258-9808**

